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Attorneys for Defendant and Third-Party Plaintiff PELOTON INTERACTIVE, INC.

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

VR OPTICS, LLC,

Plaintiff,

-V-

16-CV-6392 (JPO)

PELOTON INTERACTIVE, INC.,

Defendant.

PELOTON INTERACTIVE, INC.,

Third-Party Plaintiff,

-V-

VILLENCY DESIGN GROUP, LLC; ERIC VILLENCY; and JOSEPH COFFEY,

Third-Party Defendants.

PELOTON'S STATEMENT OF MATERIAL FACTS IN SUPPORT OF MOTION FOR SUMMARY JUDGMENT AS TO CLAIMS AGAINST VILLENCY DESIGN GROUP, ERIC VILLENCY AND JOSEPH COFFEY Pursuant to Federal Rule of Civil Procedure 56(c), Local Civil Rule 56.1, and Judge Oetken's Individual Practices Section 3(E), Defendant and Third-Party Plaintiff Peloton Interactive, Inc. ("Peloton") submits this Statement of Material Facts in connection with its Motion for Summary Judgment As to Claims Against Villency Design Group, Eric Villency and Joseph Coffey, and states as follows:

#### The Parties

- 1. Defendant Peloton Interactive, Inc. ("Peloton") was founded in New York in 2012.<sup>1</sup>
- 2. Peloton's predecessor-in-interest was an entity named Peloton Interactive, LLC. Peloton Interactive, Inc. is the legal successor to Peloton Interactive, LLC.<sup>2</sup>
- 3. Peloton is a hardware, software and media company that brings fitness class experiences to users in their homes through live and on-demand content.<sup>3</sup>
- 4. Peloton's Chief Executive Officer, John Foley ("<u>Foley</u>") conceived of the Peloton at-home cycling studio experience in 2011.<sup>4</sup>
- 5. In 2012, Peloton contracted with Third-Party Defendant Villency Design Group, LLC (n/k/a 430 West Broadway, LLC) ("<u>VDG</u>") to design Peloton's first product an interactive stationary exercise bike equipped with a computerized touchscreen console and streaming technology ("<u>Peloton Bike</u>").<sup>5</sup>

<sup>&</sup>lt;sup>1</sup> Ex. A, Foley Dep. 48:10-16; Ex. B, Cortese Dep. 13:3-5; Ex. C, "About the Company," PELOTON214232-234 (Cortese Dep. Ex. 2).

<sup>&</sup>lt;sup>2</sup> Ex. D, Kushi Dep. 30:2-8; Ex. B, Cortese Dep. 298:16-20. In this Statement of Material Facts, the term "Peloton" refers to Peloton Interactive, Inc. and Peloton Interactive, LLC, individually or collectively, as context requires.

<sup>&</sup>lt;sup>3</sup> Ex. A, Foley Dep. 51:3-52:6, 63:13-66:9; Ex. C, "About the Company," PELOTON214232-234 (Cortese Dep. Ex. 2).

<sup>&</sup>lt;sup>4</sup> Ex. A, Foley Dep. 29:12-30:5, 48:21-50:22.

<sup>&</sup>lt;sup>5</sup> Ex. A, Foley Dep. 144:2-145:21; Ex. E, Villency Dep. 16:2-14; Ex. B, Cortese Dep. 275:18-276:20; Ex. F, 2012 Design, Development and Manufacturing Agreement, V\_000052-065 (Coffey Dep. Ex. 28).

- 6. VDG is a Delaware limited liability company with a principal place of business at 430 West Broadway, New York, New York, 10012.<sup>6</sup>
- 7. Third-Party Defendant Eric Villency ("<u>Villency</u>") owns interest in VDG and is also a managing member of VDG.<sup>7</sup>
- 8. Third-Party Defendant Joseph Coffey ("<u>Coffey</u>") owns interest in VDG and is also a managing member of VDG.<sup>8</sup>
  - 9. No other individuals or entities are managers or members of VDG.<sup>9</sup>
- 10. From June 27, 2011, until today, Villency and Coffey have owned and controlled VDG. 10
  - 11. In 2015, VDG changed its name to 430 W. Broadway LLC.<sup>11</sup>
  - 12. 430 W. Broadway LLC and VDG are the same entity. 12
- 13. Plaintiff VR Optics, LLC ("<u>VRO</u>") is a New York limited liability company with a principal place of business at 430 West Broadway, New York, New York, 10012.<sup>13</sup>
  - 14. VDG and VRO share the same principal place of business. 14
- 15. Villency and Coffey formed VRO as a "single purpose entity." It is "just a [] holding company" for United States Patent No. 6,902,513 ("<u>'513 Patent</u>"), entitled "Interactive Fitness Equipment." <sup>15</sup>

<sup>&</sup>lt;sup>6</sup> Ex. G, Operating Agreement of Villency Design Group, LLC, V\_031619-678 at V\_031649-78.

<sup>&</sup>lt;sup>7</sup> Ex. E, Villency Dep. 20:4-21:25; Ex. H, Coffey Dep. 39:5-40:11; Ex. G, Operating Agreement of Villency Design Group, LLC, at V\_031665 (Agreement Exhibit A); *id.*, § 4.1. ("Eric Villency and Joseph Coffey (Manager(s)) shall manage the Company."); *see also id.*, V\_031664.

<sup>&</sup>lt;sup>8</sup> *Id*.

<sup>&</sup>lt;sup>9</sup> *Id*.

<sup>&</sup>lt;sup>10</sup> *Id*.

<sup>&</sup>lt;sup>11</sup> Ex. I, Certificate of Formation of Villency Design Group (Coffey Dep. Ex. 3); Ex. H, Coffey Dep. 47:21-48:2.

<sup>&</sup>lt;sup>12</sup> Ex. E, Villency Dep. 20:4-21:25; Ex. H, Coffey Dep. 47:10-12.

<sup>&</sup>lt;sup>13</sup> Ex. H, Coffey Dep. 88:13-89:6, Ex. J, Articles of Incorporation of VR Optics, LLC, V\_000001-03 (Coffey Dep. Ex. 5).

<sup>&</sup>lt;sup>14</sup> Ex. H, Coffey Dep. 89:3-9.

<sup>&</sup>lt;sup>15</sup> Ex. E, Villency Dep. 26:16-27:6.

- 16. VRO has a single asset the '513 Patent. <sup>16</sup>
- 17. Apart from the '513 Patent, VRO has never

1

- 18. Villency and Coffey each own a interest in VRO. 18
- 19. Villency and Coffey are both managing members of VRO.<sup>19</sup>
- 20. No other individuals or entities are managers or members of VRO, and no other individuals or entities own any interest in VRO.<sup>20</sup>
  - 21. Coffey is an attorney actively licensed in the State of New York. 21

#### The 2012 Design, Development and Manufacturing Agreement.

- 22. Peloton's Chief Executive Officer and Co-Founder, John Foley, sought to partner with VDG for the design and manufacture of Peloton's interactive stationary bike, particularly because of
- 23. Peloton and VDG entered into a valid, written contract effective on April 5, 2012, entitled "Design, Development and Manufacturing Agreement" ("2012 Agreement"). <sup>23</sup>
- 24. Villency executed the 2012 Agreement on behalf of VDG as a "Manager Member."<sup>24</sup>
  - 25. Coffey drafted the 2012 Agreement.<sup>25</sup>

<sup>&</sup>lt;sup>16</sup> Ex. H, Coffey Dep. 91:18-20.

<sup>&</sup>lt;sup>17</sup> Ex. H, Coffey Dep. 91:12-93:8.

<sup>&</sup>lt;sup>18</sup> Ex. E, Villency Dep. 22:11-17.

<sup>&</sup>lt;sup>19</sup> Ex. H, Coffey Dep. 90:22-91:1.

<sup>&</sup>lt;sup>20</sup> Ex. H, Coffey Dep. 91:6-11.

<sup>&</sup>lt;sup>21</sup> Ex. H, Coffey Dep. 17:17-25; Ex. K, New York State Bar Attorney Information for J. Coffey.

<sup>&</sup>lt;sup>22</sup> Ex. A, Foley Dep. 144:2-145:21; Ex. E, Villency Dep. 16:2-11; Ex. B, Cortese Dep., 275:18-276:20.

<sup>&</sup>lt;sup>23</sup> Ex. E, Villency Dep. 56:8 – 58:3; Ex. F, 2012 Agreement (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>24</sup> Ex. E, Villency Dep. 56:13-22, Ex. F, 2012 Agreement, p. 13 (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>25</sup> Ex. H, Coffey Dep. 225:2-8.

- 26. Coffey reviewed the 2012 Agreement and provided legal counsel to VDG and Villency prior to Villency executing the 2012 Agreement.<sup>26</sup>
- 27. Peloton and VDG negotiated the 2012 Agreement in an arms-length transaction between Peloton and VDG.<sup>27</sup>
  - Upon executing the 2012 Agreement, Peloton became VDG's 28.
    - 28
- 29. The 2012 Agreement inures to the benefit of, and is binding upon, Peloton Interactive, LLC and Villency Design Group, LLC, and each of their respective successors.<sup>29</sup>
- 30. The 2012 Agreement is governed by and must be construed in accordance with the laws of the State of New York.<sup>30</sup>
- 31. There is no dispute that Peloton fully performed each of its obligations under the 2012 Agreement.<sup>31</sup>
  - 32. In the 2012 Agreement, "

The 2012 Agreement obligated VDG to 33.



<sup>&</sup>lt;sup>26</sup> Ex. H, Coffey Dep., 220:18-230:25

<sup>&</sup>lt;sup>28</sup> Ex. H, Coffey Dep., 78:6-79:5.

<sup>&</sup>lt;sup>29</sup> Ex. F, 2012 Agreement, § 7.3(h) (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>30</sup> Ex. F, 2012 Agreement, § 7.3(e) (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>31</sup> Doc. 59, Third-Party Defs' Answer, ¶71; Ex. H, Coffey Dep. 235:10-237:5.

<sup>&</sup>lt;sup>32</sup> Ex. F, 2012 Agreement, p. 1 (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>33</sup> Ex. F, 2012 Agreement, § 1.1 (Coffey Dep. Ex. 28) (emphasis in original).

In Section 1.3 of the 2012 Agreement, VDG acknowledges 34. In Section 2.1 of the 2012 Agreement, VDG agreed: 35. The 2012 Agreement 36. Under the 2012 Agreement, Peloton's 37. In other words, 38. 39. Section 1.8 of the 2012 Agreement states: <sup>34</sup> Ex. F, 2012 Agreement, § 1.3 (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>35</sup> Ex. F, 2012 Agreement, § 1.7 (Coffey Dep. Ex. 28) (emphasis supplied).

<sup>&</sup>lt;sup>36</sup> Ex. F, 2012 Agreement, § 1.7 (Coffey Dep. Ex. 28) (emphasis supplied).

<sup>&</sup>lt;sup>37</sup> *Id*.



40. In Section 2.7(c) of the 2012 Agreement, VDG expressly represented and warranted

to Peloton

39

41. In Section 6.1 of the 2012 Agreement, VDG agreed

42. Section 5.6 of the 2012 Agreement states:



- 43. Peloton fully performed each of its obligations under the 2012 Agreement. 42
- 44. Peloton paid the Base Fee in full under the terms of the 2012 Agreement.<sup>43</sup>
- 45. All warranties made by VDG in the 2012 Agreement survived the expiration or termination of the 2012 Agreement.<sup>44</sup>

<sup>&</sup>lt;sup>38</sup> Ex. F, 2012 Agreement, § 1.8 (Coffey Dep. Ex. 28) (bold and italics supplied).

<sup>&</sup>lt;sup>39</sup> Ex. F, 2012 Agreement, § 2.7(c) (Coffey Dep. Ex. 28).

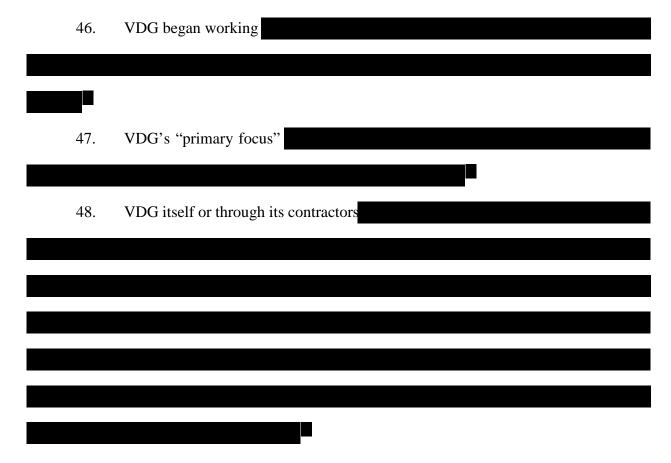
<sup>&</sup>lt;sup>40</sup> Ex. F, 2012 Agreement, § 6.1 (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>41</sup> Ex. F, 2012 Agreement, § 5.6 (Coffey Dep. Ex. 28).

<sup>&</sup>lt;sup>42</sup> Ex. H, Coffey Dep., 235:10-237:5, 239:14-19; Doc. 59, Third-Party Defs' Answer, ¶ 71.

<sup>&</sup>lt;sup>43</sup> *Id*.

<sup>&</sup>lt;sup>44</sup> Ex. F, 2012 Agreement, § 7.3(b) (Coffey Dep. Ex. 28).



49. The Device Bike contemplated in the 2012 Agreement is the same instrumentality that Villency and Coffey now accuse of infringing the '513 Patent through Plaintiff VRO. 48

### The 2014 Bike Development and Services Agreement

50. On June 24, 2014, Peloton and VDG executed a valid, written contract, entitled "Bike Development and Services Agreement" ("2014 Agreement"). 49

<sup>&</sup>lt;sup>45</sup> Ex. A, Foley Dep. 151:8-153:15.

<sup>&</sup>lt;sup>46</sup> Ex. B, Cortese Dep., 59:13-18, 270:8-10; Ex. H, Coffey Dep., 244:20-245:1.

<sup>&</sup>lt;sup>47</sup> Ex. B, Cortese Dep., 57:20-24, 63:23-65:4, 66:10-24, 72:22-73:4, 107:17-108:12, 109:21-110:13, 202:15-203:4, 251:3-252:7, 289:25-290:16, 313:2-10, 313:15-314:14; Ex. E, Villency Dep., 67:9-21, 69:12-20, 72:3-8, 89:18-90:11, 111:6-23, 122:12-17, 204:16-207:4; Ex. L, January 14, 2015 e-mail chain between Villency and Cortese, (Villency Dep. Ex. 7); Ex. M, Milstein Dep., 92:25-94:12, 144:13-145:24; Ex, N, April 24, 2012 e-mail from Cortese to Milstein, copying Villency and Foley (Milstein Dep. Ex. 3); Ex. O, April 26, 2012, e-mail chain between Cortese and Milstein (Milstein Dep. Ex. 4).

<sup>&</sup>lt;sup>48</sup> *Id.*; Doc. 1, Complaint; Ex. P, Lenz 2019.03.01 Infringement Report, at ¶ 17.

<sup>&</sup>lt;sup>49</sup> Ex. Q, 2014 Agreement, (Villency Dep., Ex. 13); Ex. H, Coffey Dep., 232:25-233:7.

- 51. Peloton and VDG negotiated the 2014 Agreement in an arms-length transaction between Peloton and VDG.<sup>50</sup>
  - 52. Villency executed the 2014 Agreement on behalf of VDG.<sup>51</sup>
- 53. Coffey reviewed the 2014 Agreement and provided legal counsel to VDG and Villency prior to Villency executing the 2014 Agreement.<sup>52</sup>
- 54. The 2014 Agreement inures to the benefit of, and is binding upon, Peloton Interactive, LLC and Villency Design Group, LLC, and each of their respective successors. 53
- 55. The 2014 Agreement is governed by and must be construed in accordance with the laws of the State of New York.<sup>54</sup>
- 56. The 2014 Agreement expired on June 24, 2016 two years after Peloton and VDG executed the 2014 Agreement.<sup>55</sup>
- 57. The 2014 Agreement expired because its term ended. Peloton did not terminate the 2014 Agreement. This was in part because as Peloton grew, it required VDG's services less. <sup>56</sup>
  - 58. Peloton fully performed all its obligations under the 2014 Agreement.<sup>57</sup>
  - 59. The 2014 Agreement defines

<sup>&</sup>lt;sup>50</sup> Ex. H, Coffey Dep., 245:10-20; Ex. E, Villency Dep., 159:21 – 163:2; Ex. A, Foley Dep., 311:20 – 312:14.

<sup>&</sup>lt;sup>51</sup> Ex. Q, 2014 Agreement, Signature Page (Villency Dep. Ex. 13); Ex. H, Coffey Dep., 17:11-20; 72:16-73:17; 232:15-234:7; 245:10-20.

<sup>&</sup>lt;sup>52</sup> *Id.*; see also Ex. H, Coffey Dep. 233:17-24, 245:8-20.

<sup>&</sup>lt;sup>53</sup> Ex. Q, 2014 Agreement, § 8.3(h) (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>54</sup> Ex. O, 2014 Agreement, § 8.3(e) (Villency Dep. Ex. 13)..

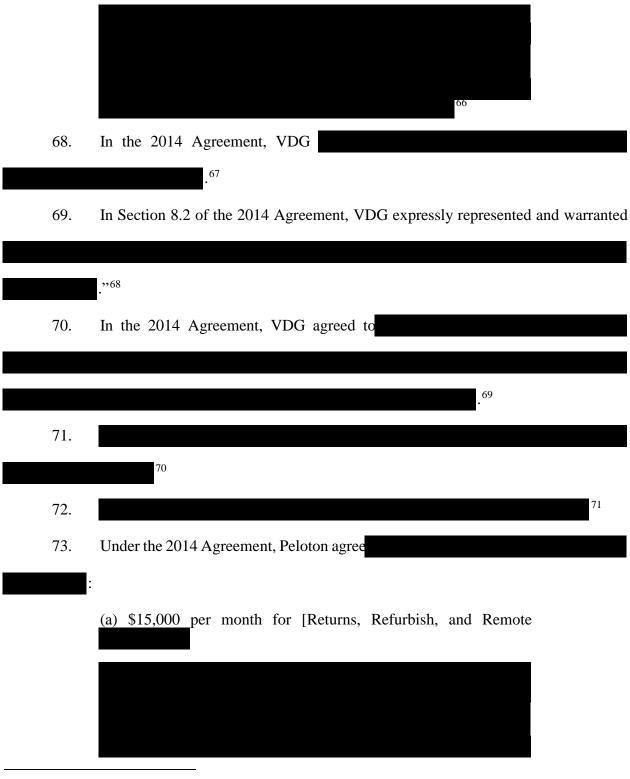
<sup>&</sup>lt;sup>55</sup> Ex. Q, 2014 Agreement, § 5.1 (Villency Dep. Ex. 13); Ex. H, Coffey Dep., 258:12-259:19

<sup>&</sup>lt;sup>56</sup> Ex. Q, 2014 Agreement, § 5.1 (Villency Dep. Ex. 13); Ex. A, Foley Dep. 271:12-19, 274:15-275:9, 289:2-290:16

<sup>&</sup>lt;sup>57</sup> Doc. 59, Third-Party Defs' Answer, ¶ 71; Ex. H, Coffey Dep. 178:20-183:7, 239:14-16; Ex. R, June 27, 2016, invoice to Peloton from VDG (Coffey Dep. Ex. 20); Ex. A, Foley Dep. 271:21-273:3, 318:18-319:4.

<sup>&</sup>lt;sup>58</sup> Ex. Q, 2014 Agreement, p. 1 (Villency Dep. Ex. 13).

	60.	In the 2014 Agreement, VDG admitted			
		.59			
	61.	The 2014 Agreement states			
		<b>,,60</b>			
	62.	The 2014 Agreement obligated VDG			
		61			
	63.	In the 2014 Agreement, VDG agreed			
	64.	In the 2014 Agreement, VDG agreed			
	65.	In the 2014 Agreement, VDC agreed			
	03.	In the 2014 Agreement, VDG agreed			
	66.	In the 2014 Agreement, VDG agreed			
	67.	The 2014 Agreement			
<sup>59</sup> <i>Id</i> . <sup>60</sup> <i>Id</i> .	2011				
<ul> <li>Ex. Q, 2014 Agreement, § 1 (Villency Dep. Ex. 13)</li> <li>Ex. Q, 2014 Agreement, § 1.1(b) (Villency Dep. Ex. 13).</li> <li>Ex. Q, 2014 Agreement, § 1.1(c) (Villency Dep. Ex. 12).</li> </ul>					
<ul> <li>Ex. Q, 2014 Agreement, § 1.1(c) (Villency Dep. Ex. 13).</li> <li>Ex. Q, 2014 Agreement, § 1.1(d) (Villency Dep. Ex. 13).</li> <li>Ex. Q, 2014 Agreement, § 1.1(f) (Villency Dep. Ex. 13).</li> </ul>					
LA. Q, 2017 Agreement, § 1.1(1) (vincincy Dep. EA. 13).					



<sup>&</sup>lt;sup>66</sup> Ex. Q, 2014 Agreement, § 1.7(a) (Villency Dep. Ex. 13) (emphasis supplied).

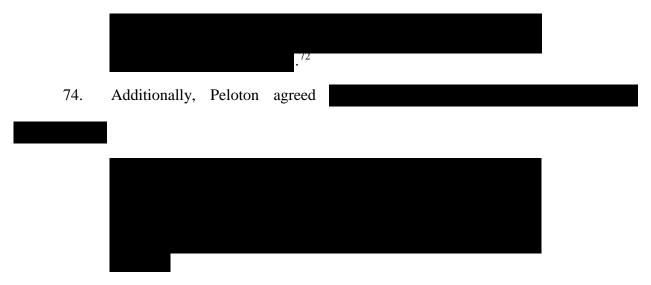
<sup>&</sup>lt;sup>67</sup> Ex. Q, 2014 Agreement, § 1.7(b) (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>68</sup> Ex. Q, 2014 Agreement, § 8.2 (Villency Dep. Ex. 13) (emphasis supplied).

<sup>&</sup>lt;sup>69</sup> Ex. Q, 2014 Agreement, § 7.1(b) (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>70</sup> Ex. Q, 2014 Agreement, § 1.7(a) (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>71</sup> Ex. Q, 2014 Agreement, p. 1 (Villency Dep. Ex. 13).



- 75. Peloton paid VDG in full under the terms of the 2014 Agreement for all sums due and owing through the expiration of the 2014 Agreement.<sup>73</sup>
- 76. Pursuant to Section 8.3(b) of the 2014 Agreement, all representations and warranties made by VDG in the 2014 Agreement survived the expiration of the 2014 Agreement.<sup>74</sup>
  - 77. Section 5.6 of the 2014 Agreement provides:



78. Section 8.3(b) of the 2014 Agreement provides:



<sup>&</sup>lt;sup>72</sup> Ex. Q, 2014 Agreement, § 4.1 (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>73</sup> See Doc. 59, Third-Party Defs' Answer, ¶ 71; Ex. H, Coffey Dep. 178:20-183:7; 239:14-16; Ex. R, June 27, 2016, invoice to Peloton from VDG (Coffey Dep. Ex. 20); Ex. A, Foley Dep., 271:21-273:3, 318:18-319:4.

<sup>&</sup>lt;sup>74</sup> Ex. Q, 2014 Agreement, § 8.3(b) (Villency Dep. Ex. 13) ("All representations and warranties of [VDG] and Peloton contained in this Agreement will survive the termination of this Agreement.").

<sup>&</sup>lt;sup>75</sup> Ex. Q, 2014 Agreement, §5.6 (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>76</sup> Ex. Q, 2014 Agreement, § 8.3(b) (Villency Dep. Ex. 13).

- 79. Peloton's rights and remedies with respect to VDG's representations, warranties, and indemnification obligations in the 2014 Agreement survived the expiration of the 2014 Agreement.<sup>77</sup>
- 80. The "Bike" that VDG claimed it "designed, developed and managed the manufacture of" in the 2014 Agreement is the same instrumentality that Villency and Coffey now accuse of infringing the '513 Patent through Plaintiff VRO.<sup>78</sup>

### VDG, Villency, and Coffey's Secret Negotiation with Microsoft

- 81. Unknown to Foley and others at Peloton, beginning as early as January 2016 and more than six months before the 2014 Agreement's expiration, VDG, through their patent counsel who are also VRO's trial counsel in this matter, began negotiating with Microsoft Technology Licensing, LLC ("Microsoft") for the purchase of the '513 Patent.<sup>79</sup>
- 82. On January 8, 2016, VRO's patent counsel and trial counsel in this case, Leif Sigmond, contacted Microsoft regarding

  Microsoft's Geoffrey Hoggard ("Hoggard")

  83. On January 22, 2016, Hoggard tells Sigmond

<sup>&</sup>lt;sup>77</sup> Ex. Q, 2014 Agreement, §§ 5.6(b)-(c), 7.1(b), 8.3(b) (Villency Dep. Ex. 13).; Doc. 57, August 18, 2017 Opinion and Order, at \*5.

<sup>&</sup>lt;sup>78</sup> *Id.*; Doc. 1, Complaint; Ex. P, Lenz 2019.03.01 Infringement Report, at ¶17.

<sup>&</sup>lt;sup>79</sup> Ex. E, Villency Dep. 243:15-244:24, 226:13-228:16, Ex. S, Jan. 22, 2016 email at MSFT-00000019-0001-0002 (Villency Dep. Ex. 18); Ex. T, at MSFT-00000040\_0001-0002 (Villency Dep. Ex. 20); Coffey Dep. 104:1-108:1; Ex. U, at MSFT-00000019-0001-0002 (Coffey Dep. Ex. 8); Ex. A, Foley Dep. 228:2-6.

<sup>&</sup>lt;sup>80</sup> Ex. H, Coffey Dep. 104:1-108:1; Ex. U, at MSFT-00000019\_0002 (Coffey Dep. Ex. 8).

<sup>&</sup>lt;sup>81</sup> *Id*.

<sup>&</sup>lt;sup>82</sup> *Id*.

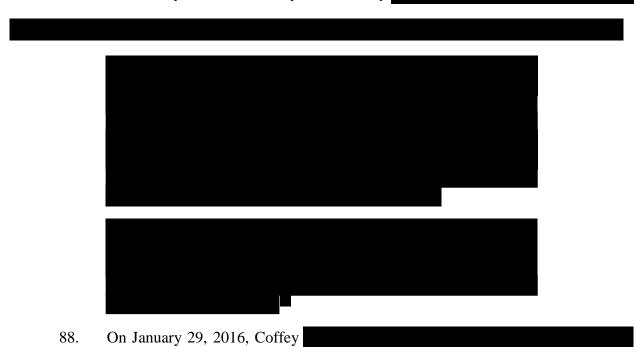
84. On January 26, 2016, Sigmond and Hoggard

.83

85. Sigmond responds to Hoggard

86. VDG wanted to make sure that Peloton did not discover VDG's interest in or intent to purchase the '513 Patent. <sup>85</sup>

87. On January 29, 2016, Coffey and Villency



<sup>&</sup>lt;sup>83</sup> Ex. H, Coffey Dep. 108:20-109:23; Ex. V, MSFT-00000029\_0001 (Coffey Dep. Ex. 9).

<sup>&</sup>lt;sup>84</sup> *Id*.

<sup>&</sup>lt;sup>85</sup> *Id*.

<sup>&</sup>lt;sup>86</sup> Ex. H, Coffey Dep. 109:24-118:12; Ex. W, V\_015535 (Coffey Dep. Ex. 10) (emphasis supplied).

<sup>&</sup>lt;sup>87</sup> Ex. H, Coffey Dep. 120:24-123:21; Ex. X, Microsoft Non-Disclosure Agreement, MSFT-0000032\_0001 (Coffey Dep. Ex. 11).

	89.	On March 14, 2016, Sigmond e-mailed Hoggard on behalf of VDG <sup>88</sup>
	90.	Microsoft
		0
	91.	On March 18, 2016, Microsoft sent a copy of the '513 Patent file history to Leif
Sigmo	nd and	Mike Gannon. <sup>91</sup>
		.92
	92.	On March 23, 2016, Gannon (also VRO's patent counsel in this litigation) asked
Micros	soft	
	93.	The draft Patent Sales Agreement
		96

<sup>&</sup>lt;sup>88</sup> Ex. H, Coffey Dep. 124: 2-126:8; Ex Y, MSFT-00000067\_0001 (Coffey Dep. Ex. 12).

<sup>&</sup>lt;sup>89</sup> *Id*.

<sup>&</sup>lt;sup>90</sup> *Id*.

<sup>&</sup>lt;sup>91</sup> Ex. H, Coffey Dep. 126:9-132:11; Ex. Z, MSFT-00000093\_02 (Coffey Dep. Ex. 13);

<sup>92</sup> I.A

<sup>&</sup>lt;sup>93</sup> Ex. H, Coffey Dep. 131:21-135:16; Ex. AA, MSFT-00000094\_0005 (Coffey Dep. Ex. 13A).

<sup>&</sup>lt;sup>94</sup> *Id*.

<sup>&</sup>lt;sup>95</sup> *Id*.

<sup>&</sup>lt;sup>96</sup> *Id*.

94. On May 24, 2016, Microsoft followed-up with Sigmond and Gannon and requests



95. Gannon responded to Hoggard and Microsoft the next day:



- VDG's 96.
- VDG included 97.

VDG 98. because VDG intended to sue Peloton for

patent infringement. 101

 <sup>&</sup>lt;sup>97</sup> Ex. H, Coffey Dep. 133:4-139:24; Ex. BB, MSFT-00000117\_0001-3 (Coffey Dep. Ex. 14).
 <sup>98</sup> Ex. H, Coffey Dep. 141:5-145:19; Ex. CC, MSFT-0000119\_0001-004 (Coffey Dep. Ex. 15) (emphasis added).

<sup>&</sup>lt;sup>100</sup> Ex. H, Coffey Dep. 141:5-145:19; 152:5-153:11; Ex. DD, Hoggard Dep. 102:5-104:18 <sup>101</sup> *Id*.

- 99. On June 20, 2016, Nathan J. Seifert, an attorney at HDRBB, LLC (VDG's, Coffeys, and Villency's trial counsel in this action) filed Articles of Organization of VR Optics LLC with the State of New York. 102
- 100. All of the statements and activities described in Paragraphs 81-99 above occurred *before* the June 24, 2016, expiration of the 2014 Agreement with Peloton. 103
- 101. On July 8, 2016 fourteen days after the 2014 Agreement expired <sup>104</sup> Microsoft Technology Licensing, LLC and VRO
- 102. Under the agreement, Microsoft agreed to sell the '513 Patent for a total purchase price of
  - 103. Additionally, Microsoft Agreement Sections 2.1 and 2.2 expressly



<sup>&</sup>lt;sup>102</sup> Ex. H, Coffey Dep. 88:13-23; Ex. J, V\_00001-03 (Coffey Dep. Ex. 5)

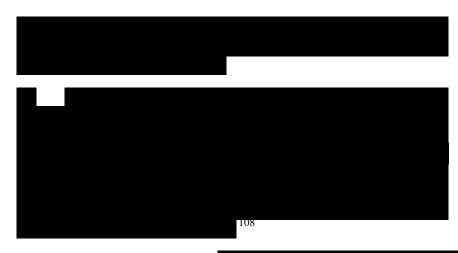
<sup>&</sup>lt;sup>103</sup> See Ex. E, Villency Dep. 174:13-16; Ex. Q, 2014 Agreement, § 5.1 (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>104</sup> *Id.*, ("Unless terminated sooner pursuant to the further provisions of this Article, this Agreement shall expire two (2) years from the date hereof."); Ex. B, Cortese Dep. 261:11-25.

<sup>105</sup> Ex. H, Coffey Dep. 146:6-153:11; Ex. EE, Microsoft Agreement, at MSFT-00000185-0001 (Coffey Dep. Ex. 16). 106 Ex. H, Coffey Dep. 146:6-153:11; Ex. EE, Microsoft Agreement, ¶¶ 2.1, 2.2, 2.5; *see also id.*, Ex. A (List of Patents) (Coffey Dep. Ex. 16).

<sup>&</sup>lt;sup>107</sup> The Microsoft Agreement defines

<sup>§ 1 (</sup>Coffey Dep. Ex. 16); see also id., Ex. A (List of Patents); Ex. H, Coffey Dep. 146:6-153:11.



104. In Section 6.1(c)(3), Microsoft

109

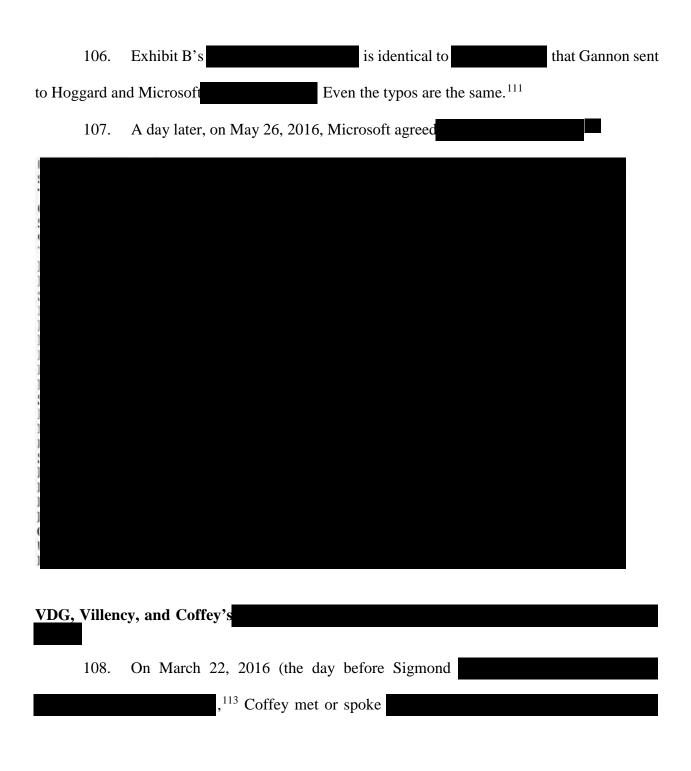
105. Exhibit B is entitled



<sup>&</sup>lt;sup>108</sup> Ex. EE, Microsoft Agreement, §§ 2.1, 2.2 (Coffey Dep. Ex. 16).

<sup>&</sup>lt;sup>109</sup> *Id.*, Microsoft Agreement, § 6.1(c)(3) (Coffey Dep. Ex. 16) (emphasis in original); Ex. H, Coffey Dep. 146:6-153:11.

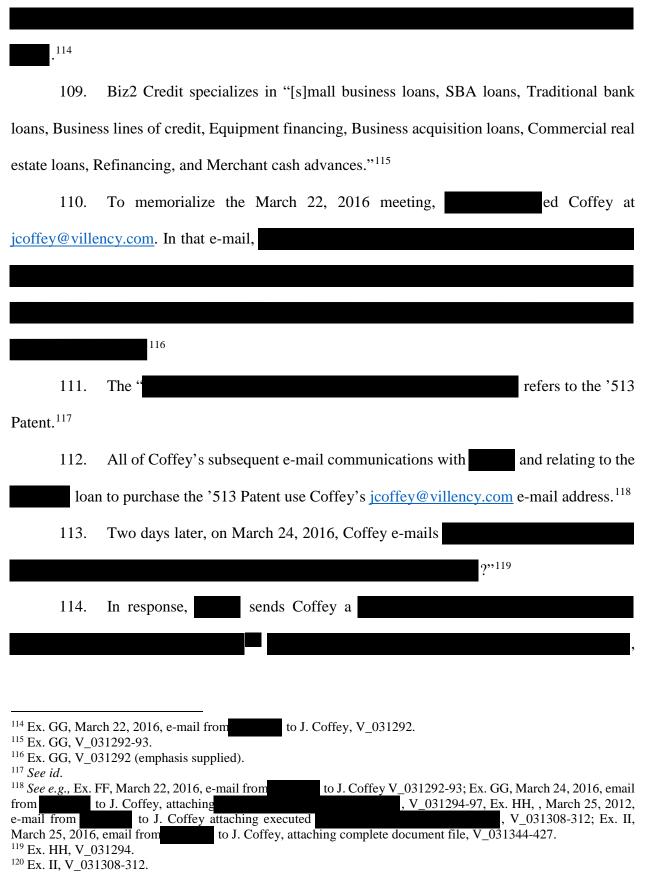
<sup>&</sup>lt;sup>110</sup> Ex. EE., Microsoft Agreement, at MSFT-00000185\_0011 (emphasis added); Ex. H, Coffey Dep. 146:6-153:11.



<sup>&</sup>lt;sup>111</sup> *Compare* Ex. CC, MSFT-00000119\_0001 (Coffey Dep. Ex. 15) *to* Ex. EE, Microsoft Agreement, at MSFT-00000185\_0011 (Coffey Dep. Ex. 16) (identifying ).

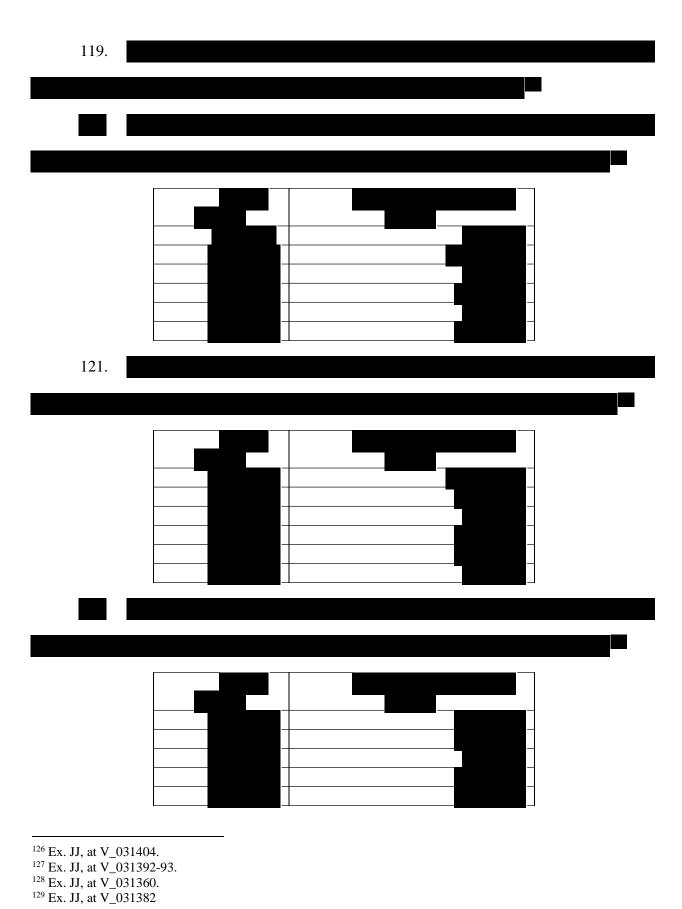
<sup>&</sup>lt;sup>112</sup> Ex. FF, May 26, 2016 Email from M. Gannon MSFT-00000121\_001-05.

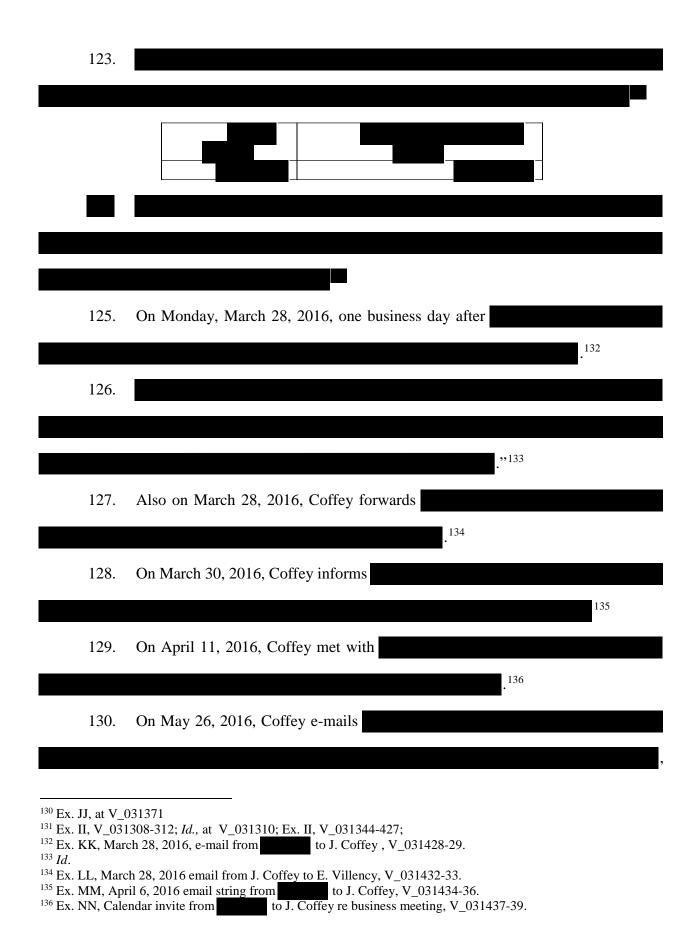
<sup>&</sup>lt;sup>113</sup> Ex. Z, MSFT-00000093\_001-02, (Coffey Depo Ex. 13); Ex. AA, MSFT-00000094\_0001-0015 (Coffey Depo Ex. 13A).

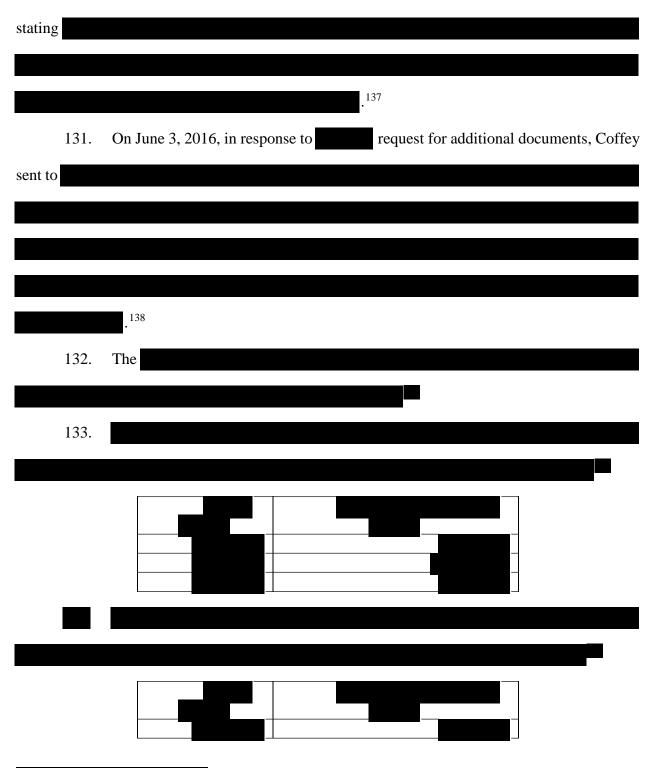


	.121
115.	On Friday, March 25, 2016, Coffey sends to the following documents:
116.	The
110.	.123
117.	The 124
118.	

<sup>121</sup> Ex. II, at V\_031310. 122 Ex. JJ, V\_031344-427. 123 Ex. JJ, at V\_031355. 124 Ex. JJ, at V\_031357. 125 Ex. JJ, at V\_031417







<sup>&</sup>lt;sup>137</sup> Ex. OO, May 27, 2016 email string from to J. Coffey, V\_031455-58, at V\_031455-56 (emphasis supplied).

<sup>138</sup> Ex. PP, June 3, 2016 email from J. Coffey to , attaching additional documents, V\_031493-531

 $<sup>^{139}</sup>$  Ex. G, June 15, 2016 email from J. Coffey to  $^{139}$  , attaching additional documents,  $V_031619-678$ , at  $V_031621$ .

<sup>&</sup>lt;sup>140</sup> Ex. PP, at V\_031506-07.

<sup>&</sup>lt;sup>141</sup> Ex. PP, at V\_031517-18

135.	Approximately
	42
	• **2
136.	VDG used its relationship with Peloton and monies paid by Peloton
	.143
107	
137.	A few hours after receiving updated financial information,
.144	
138.	Also on June 3, 2016, Coffey executes
100	
139.	The engagement agreement is entitled
140.	VRO's patent and current trial counsel, Michael Gannon,
1.01	
	147
141.	On June 15, 2016, Coffey sends
	•

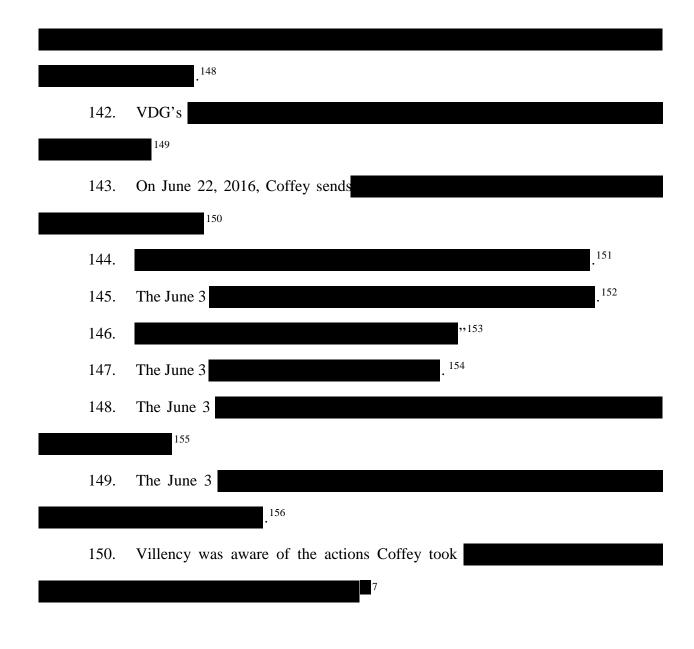
<sup>&</sup>lt;sup>142</sup> Ex. PP, at V\_031506-07; *Id.*., at V\_031517-18.

<sup>&</sup>lt;sup>143</sup> Ex. HH, V\_031308-312; Ex. JJ, V\_031344-427; id., at V\_031355; id., at V\_031357; id., at V\_031404; id., at V\_031392-93; *id.*, at V\_031360; *id.*, at V\_031382.

to J. Coffey enclosing loan contracts for review, V\_031471-031492. 
Late Ex. QQ, June 3, 2016, Engagement Agreement, V\_031281-031289.

<sup>&</sup>lt;sup>146</sup> *Id.*, at V\_031281.

<sup>&</sup>lt;sup>147</sup> *Id.*, at V\_031289.



<sup>&</sup>lt;sup>148</sup> Ex. G, June 15, 2016 email string from J. Coffey to , V\_031619-678, at V\_031619

<sup>&</sup>lt;sup>149</sup> *Id.*, at V\_031621

<sup>&</sup>lt;sup>150</sup> Ex. SS, June 22, 2016 email string from to J. Coffey, V\_031984-032004.

<sup>&</sup>lt;sup>151</sup> *Id*.

<sup>&</sup>lt;sup>152</sup> *Id.*, at V 031985.

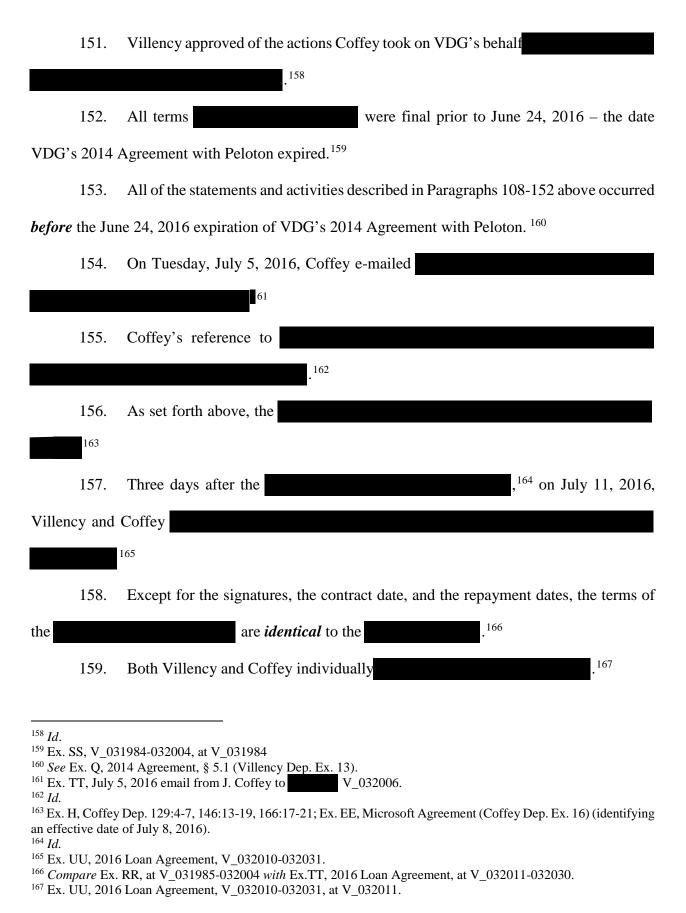
<sup>&</sup>lt;sup>153</sup> Ex. MM, V\_031434-36 at V\_031434,

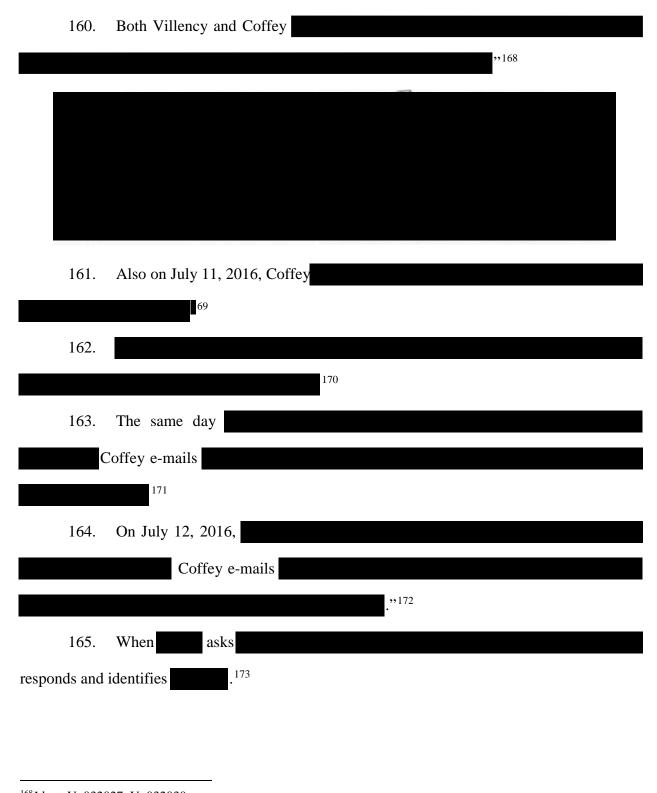
<sup>&</sup>lt;sup>154</sup> Ex. SS, V\_031984-032004.

<sup>155</sup> Id.

<sup>&</sup>lt;sup>156</sup> Ex. SS, V\_031984-032004, at V\_031987.

<sup>&</sup>lt;sup>157</sup> Ex. LL, V\_031432-33; Ex. LL, V\_031434-36.





<sup>&</sup>lt;sup>168</sup>*Id.*, at V\_032027, V\_032030.

<sup>&</sup>lt;sup>169</sup> Ex. UU, V\_032031.

<sup>&</sup>lt;sup>170</sup> *Id*.

Ex. VV, July 11, 2016 email from J. Coffey to V\_032110
 Ex. WW, July 12, 2016 email from to J. Coffey V\_032150-51 (emphasis supplied).

<sup>&</sup>lt;sup>173</sup> *Id*..

166.	On July 12, 2016, Leif Sigmond represented only VDG. He did not represent			
VRO. <sup>174</sup>				
167.	On July 14, 2016, Hoggard informs Gannon			
75				
168.	On July 20, 2016, Gannon responds			
<b>,</b> ,176				
169.	Sometime between July 14, 2016, and July 20, 2016, McDonnell Boehnen Hulbert			
ghoff				
	.177			
170.	On July 26, 2016, McDonnell Boehnen Hulbert & Berghoff (Sigmond and			
n's firn				
79				
171.	VDG's 2016 Balance Sheet			
180				
	167. 168. 169. ghoff 170. n's firm			

<sup>&</sup>lt;sup>174</sup> Ex. RR, June 3, 2016, Engagement Agreement, V\_031281-031289.

<sup>175</sup> Ex. XX, E-mail chain including Gannon, Sigmond, and Hoggard, MSFT-00000198\_0001-0006, at MSFT\_00000198\_0001. Gannon latter follows up and asks for Microsoft to *Id.* The notarized patent assignment was executed on August 3, 2016.

<sup>177</sup> *Id.*; see also Ex. WW, July 12, 2016 email from to J. Coffey V\_032150-51; and Ex. UU, V\_032031.

<sup>&</sup>lt;sup>178</sup> Ex. YY, July 26, 2016, Amended Engagement Agreement, V\_031290-91.

<sup>&</sup>lt;sup>179</sup> *Id.*, at V\_031291.

<sup>&</sup>lt;sup>180</sup> Ex. ZZ, 430 West Broadway LLC 2016 Balance Sheet V\_031275-78.



172. VRO's 2016 Balance Sheet contains a





173. Additionally, in 2016, VRO reported . 182

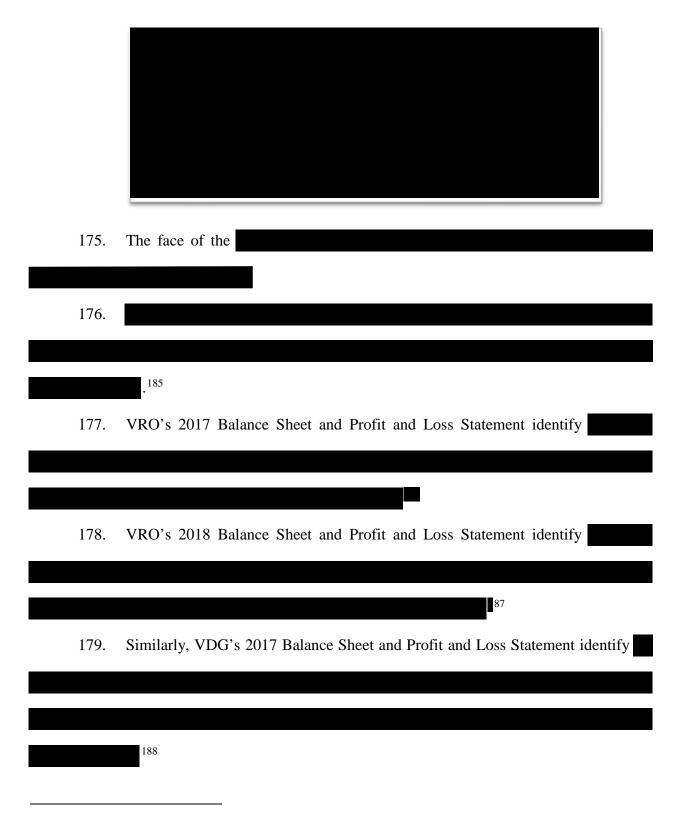
174. This

183

 $<sup>^{181}</sup>$  Ex. AAA, VR Optics 2016 Balance Sheet V\_031279-80.

<sup>&</sup>lt;sup>182</sup> Id.

<sup>&</sup>lt;sup>183</sup> Ex. ZZ, V\_031275-78, at V\_031278.



<sup>&</sup>lt;sup>184</sup> Ex. UU, 2016 Loan Agreement, V\_ 032010-031, at V\_032011.

<sup>&</sup>lt;sup>185</sup> Ex. H, Coffey Dep. 153:17-158:4.

<sup>&</sup>lt;sup>186</sup> Ex. BBB, VRO 2017 Balance Sheet and Profit and Loss Statement, V\_032197-98.

<sup>&</sup>lt;sup>187</sup> Ex. CCC, VRO 2018 Balance Sheet and Profit and Loss Statement, V\_032203-04.

<sup>&</sup>lt;sup>188</sup> Ex. DDD, VDG 2017 Balance Sheet and Profit and Loss Statement, V\_032194-96.

180. VRO did not use

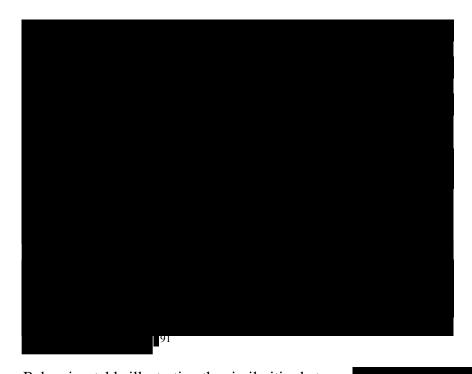
181. No other documents evidencing the loan of \$500,000 between VDG and VRO exist.

In other words, there is no executed contract between VDG and VRO evidencing the terms

182. Additionally, more than two years after VRO filed this lawsuit,

190

183. On June 27, 2018, VDG executed a contract stating that VDG *and not VRO* owned the '513 Patent:



184. Below is a table illustrating the similarities between

<sup>189</sup> Ex. H, Coffey Dep. 153:17-158:4; see also id. 91:12-93:8

<sup>&</sup>lt;sup>190</sup> Ex. H, Coffey Dep. 194:12-24, 197:13-199:19, 202:5-203:19.

<sup>&</sup>lt;sup>191</sup> Ex. H, Coffey Dep. 194:12-24, 197:13-199:19, 202:5-203:19; Ex. EEE, Development and Manufacturing Agreement, VRO\_000097-111, at § 1.8 (Coffey Dep. Ex. 21) ").

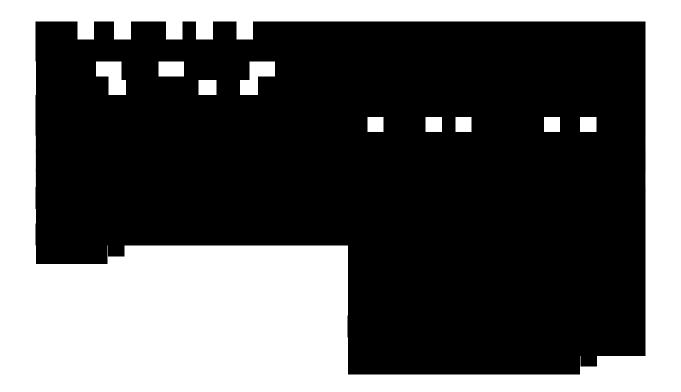


Below is a table illustrating the similarities between 185.



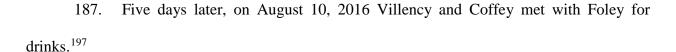
<sup>&</sup>lt;sup>192</sup> Ex. F, 2012 Agreement, § 1.7 (Coffey Dep. Ex. 28).

<sup>193</sup> Ex. EEE. , § 1.8 (Coffey Dep. Ex. 21).



### VRO Sues Peloton for Infringing the '513 Patent.

On August 5, 2016, counsel for VRO received 186.



188. Before the meeting Foley had no idea that Villency and Coffey had been negotiating with Microsoft to purchase the '513 Patent. 198

Coffey testified that he did not tell anyone at Peloton 189.

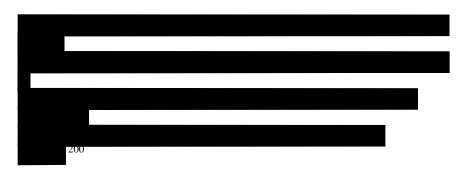
<sup>&</sup>lt;sup>194</sup> Ex. Q, 2014 Agreement, § 1.7(a) (Villency Dep. Ex. 13).

<sup>&</sup>lt;sup>195</sup> Ex. EEE, § 1.8 (Coffey Dep. Ex. 21).

<sup>&</sup>lt;sup>195</sup> Ex. EEE, § 1.8 (Coffey Dep. Ex. 21). August 5, 2016, Letter attaching notarized assignment, VRO\_000048-50 (Coffey Dep. Ex. 17).

<sup>&</sup>lt;sup>197</sup> Ex. H, Coffey Dep. 169:3-12.

<sup>&</sup>lt;sup>198</sup> Ex. H, Coffey Dep. 171:11-172:2, 176:5-177:2; Ex. E, Villency Dep. 243:9-245:7 ("We never informed anybody that we were going to buy this patent, the ['513 Patent]."); Ex. A, Foley Dep. 193:13-24, 194:2-12; 343:16-344:4. <sup>199</sup> Ex. H, Coffey Dep., 176:1-177:2.



190. Villency also testified that he did not tell anyone at Peloton

201

- 191. At the August 10, 2016 meeting, Coffey and Villency informed Foley for the first time that they had purchased the "Microsoft patent." <sup>202</sup>
  - 192. At the August 10, 2016 meeting, Coffey and Villency

203

193. Coffey testified that Peloton was

- 194. The next day, VRO initiated this lawsuit against Peloton. <sup>205</sup>
- 195. Both VRO's Complaint and the Report of its technical expert, Steven Lenz, allege that the Peloton Bike infringes numerous claims of the '513 Patent.<sup>206</sup>

<sup>&</sup>lt;sup>200</sup> Ex. H, Coffey Dep., 176:11-20.

<sup>&</sup>lt;sup>201</sup> Ex. E, Villency Dep., 242:22-245:21.

<sup>&</sup>lt;sup>202</sup> Ex. H, Coffey Dep. 170:19-171:18; Ex. E, Villency Dep. 245:18-246:7; Ex. A, Foley Dep. 39:13-23.

<sup>&</sup>lt;sup>203</sup> Ex. H, Coffey Dep., 174:10-17.

<sup>&</sup>lt;sup>204</sup> Ex. H, Coffey Dep., 174:10-17.

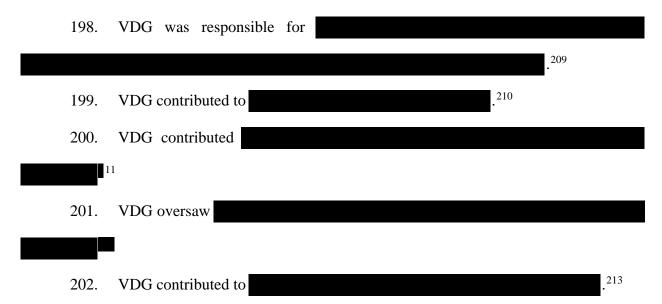
<sup>&</sup>lt;sup>205</sup> See Doc. 1.

<sup>&</sup>lt;sup>206</sup> Id.; see also Ex. P, Lenz 2019.03.01 Infringement Report, at ¶17

# Under VRO's Theory of Patent Infringement, VDG Designed and Contributed Portions of the Peloton Bike Accused of Infringement.

196. Both of the independent claims VRO accuses Peloton of infringing require "at least one operating component."<sup>207</sup>

197. VRO's technical expert Steven Lenz opines that as to the accused Peloton bike, "operating components" include the braking mechanism and the flywheel with its associated speed sensor, which in turn is rotated through a user's operation of the bike's pedals and crankshaft.<sup>208</sup>



<sup>&</sup>lt;sup>207</sup> Ex. GGG, '513 Patent at 23:18 (claim 1) and 23:63 (claim 6). The Court will note that in the August 30, 2005 Certificate of Correction issued by the United States Patent Office, column 23, like 63 was altered to "change 'operating element' to – 'operating component' –."

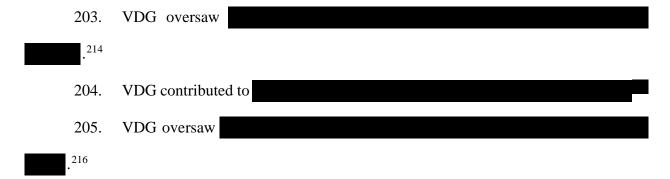
<sup>&</sup>lt;sup>208</sup> Ex, HHH, 4/19/19 Lenz Dep, 159:21-160;23; 183:14-184:9; 308:5-309:3 Ex. P, Lenz 2019.03.01 Infringement Report; 67:9-68:3, 69:9-20; 70:14-71:8.

<sup>&</sup>lt;sup>209</sup> Ex. M, Milstein Dep. 49:13-51:6, 53:4-54:12, 59:20-61:16, 63:7-64:24, 67:23-68:20, 81:11-86:21, 87:13-88:5, 267:20-268:9; Ex. III, Rendering of a Peloton bike (Milstein Dep. Ex. 1); Ex. JJJ, Early Rendering of Peloton Bike (Milstein Deo. Ex. 2); Ex. F, 2012 Agreement (Coffey Dep. Ex. 28); Ex. Q, 2014 Agreement (Villency Dep. Ex. 13) Ex. M. Milstein Dep. 92:7-94:12, 94:15-97:6, 101:23-102:11, 103:20-104:4,104:16-105:1, 108:17-21. 150:15-154:24. 156:21-157:15, 162:6-163:17, 267:20-268:9, 270:6-20, 317:10-319:17; Ex. O, April 26, 2012 Email from Tom Cortese (Milstein Dep. Ex. 4); Ex. KKK, Nov. 15, 2012 Email from Tom Cortese; Ex. LLL, November 20, 2012 Email from T. Cortese (Milstein Dep. Ex. 10).

<sup>&</sup>lt;sup>211</sup> Ex. M, Milstein Dep. 131:20-132:3, 267:20-268:9, 270:6-20l; Ex. B, Cortese Dep. 202:15-23; 313:24-314:5

<sup>&</sup>lt;sup>212</sup> Id.; Ex. M, Milstein Dep. 188:5-22, 196:4-8, 209:23-213:3, 215:6-21, 267:20-268:9, 270:6-20.

<sup>&</sup>lt;sup>213</sup> Ex. MMM, Feng Dep. 76:25-77:25; Ex. B, Cortese Dep. 59:9-18; Ex. M, Milstein Dep. 220:3-222:12, 224:24-226:11, 267:20-268:9, 270:6-20; Ex. E, Villency Dep. 99:2-100:21; Ex. B, Cortese Dep. 59:9-18



206. For purposes of calculating VRO's alleged damages for Peloton's infringement of the '513 Patent, VRO's damages expert opined and testified that the date of the parties' hypothetical negotiation would have occurred "as early as 2012." <sup>217</sup>

## Peloton Demanded VDG Indemnify, Defend, and Hold Peloton Harmless Against VRO's Claims.

- 207. On September 9, 2016, pursuant to Section 8.1 of the 2014 Agreement, Peloton served notice to VDG of VDG's obligation to indemnify, defend, and hold Peloton harmless against VRO's claims. <sup>218</sup>
  - 208. VDG refused to defend Peloton against VRO's claims of patent infringement. 219
  - 209. Coffey testified that VDG

220

210. Villency and Coffey caused VDG to refuse Peloton's demand that VDG defend Peloton against VRO's claims.<sup>221</sup>

<sup>&</sup>lt;sup>214</sup> Ex. B Cortese Dep. 59:9-18; Ex. M, Milstein Dep. 188:5-22, 196:4-8, 209:23-213:3, 215:6-21, 267:20-268:9, 270:6-20.

<sup>&</sup>lt;sup>215</sup>Id.; See also Ex. M, Milstein Dep. 79:7-25, 164:3-167:9, 169:2-18, 267:20-268:9, 270:6-20; Ex. M, Milstein Dep. Ex. 14

<sup>&</sup>lt;sup>216</sup> *Id*. See also SoF 199, 202 and 204

<sup>&</sup>lt;sup>217</sup> Ex. NNN, 2019.03.01 Expert Damages Report of Mark A. Peterson at pp. 4-5.

<sup>&</sup>lt;sup>218</sup> Ex. H, Coffey Dep. 214:5-15; Ex. H, Coffey Dep. Ex. 24; Ex. OOO, Sept. 9, 2016, Notice of Indemnification Obligation Letter (Kushi Dep. Ex. 12); Doc. 59, Third-Party Defs' Answer, ¶ 84 ("Admitted that Peloton requested VDG to indemnify, defend and hold harmless PELOTON.").

<sup>&</sup>lt;sup>219</sup> Ex. H, Coffey Dep., 214:2-21.

<sup>&</sup>lt;sup>220</sup> Ex. H, Coffey Dep., 214:2-21.

<sup>&</sup>lt;sup>221</sup> *Id*.

Dated: New York, New York

July 1, 2019

Respectfully submitted,

#### /s/ Steven G. Schortgen

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Jennifer Klein Ayers (admitted *Pro Hac Vice*) jayers@sheppardmullin.com

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